

CLUB PRO 2

Off Court Written Test

- 1. You are running a tournament on indoor courts. Given the following assumptions and variables below, answer the following questions.**

Assumptions and Variables

- a) The tournament will be held during the month of April.
- b) Assume all matches are allotted 1.5 hours each for play, single elimination draw, total hours set aside is 46.5 hours for matches
- c) Court time is \$18.00 from 5:00pm to 9:00pm and \$12.00 from 9:00 to 11pm on Friday. \$18.00 from 9:00-12:00noon and \$24.00 from 12:00-6:00pm Saturday and Sunday, GST taxes are included.
- d) All participants receive a T-Shirt @ cost of \$5.00, Winner receives \$50.00 prize, Runner Up \$25.00 and 3rd and 4th receive \$15.00 each, (all prizes do not include GST or PST)
- e) All balls are supplied at a cost \$3.50(does not include GST and PST)
- f) Dinner on Saturday night @ cost of \$416.00, includes GST and PST and 15% gratuity
- g) 6 courts available for play on Friday night from 5:00-9:00pm, 4 courts 9:00-11:00pm, 2 courts on Saturday from 9:00-6:00pm, 2 courts from 11:00-4:00pm Sunday.
- h) No matches to be played after 6:00pm on Saturday, maximum matches per day is 2 per participant, no back to back matches, must allow a 30 minute break
- i) Pro fee to run event is \$200.00 (does not include GST)
- j) Club wants to make a 10% profit

Questions

(Please show all your back up work)

- 1. What is the draw size of your tournament?
- 2. Create a unique name for the tournament and rationale behind it.
- 3. Show the schedule for the matches on the provided draw sheet with day and time of each match in draw pairing
- 4. What is the total cost of the event including GST and PST and gratuities but not including 10% profit?
- 5. What is the total cost of court time including GST?
- 6. What is the total cost per person, not including GST and PST or gratuities
- 7. Provide quick overview budget on the provided budget sheet.
- 8. List 5 ways to promote the event in the club.
- 9. List 3 ways to reduce the cost per participant.
- 10. What is the hourly fee rate for the Pro based on the tournament draw size?

- 2. 4 courts are set aside for your “B” round robin event . You have a sign up for 16 players only just before you start, the membership department notifies you that they made a mistake and took 20 names instead of 16. You are quick thinking and eager to please so you allow them in. You have been allotted 2 ½ hours for playing the event. You decide that the players who are not going to be in each rotation will partake in some other game format while waiting.**

Question:

1. Provide two formats for rotating players so they each get equivalent court time
Please show rotation format on provided sheet.
 2. Provide 4 ways that you could awards prizes with justification
 3. What are two off court game formats you could compose quickly? Provide complete back up material with your answer.
- 3. Pro “A” is making negative and derogatory comments to a member about another pro’s teaching and playing ability. You “Pro B” overhear this and must decide what to do.**
 - a) What will be your response on how to handle this situation?
 - b) Why is this type of behavior not good for the club, pro’s?
 - c) How can this type of behavior be eliminated?